



Botswana Life

OFFSHORE **MANAGED FUND**

Fund Fact Sheet as at 30 June 2016

Fund Objective

This is a Global Managed Portfolio and the aim is to preserve capital while generating current income and moderate long-term capital growth. Investments are allocated between offshore fixed income securities, combined with offshore stocks and interest-bearing cash assets, depending upon market conditions. The fund invests funds from the following unit linked insurance policies:

Product code	Product name
ULMG	Offshore Gold
URAG	Offshore Retirement Annuity
ULG1	Offshore Investment Plan
SPOI	Single Premium Offshore Investment

Fund Information

- Fund Size: P 94 Million
- Fund Manager: Botswana Insurance Fund Management (BIFM)
- Mar 16 Unit Price: P 2.57
- Jun 16 Unit Price: P 2.70

Fund Return vs. Consumer Price Index (CPI)

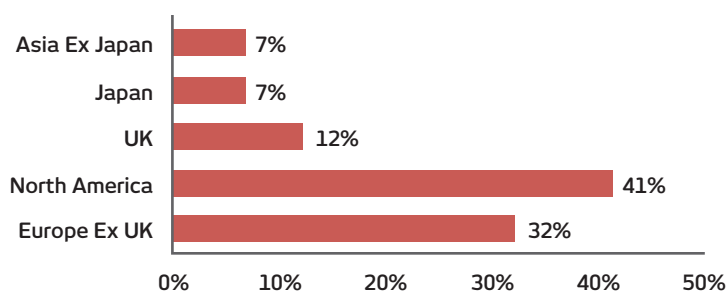
The table below shows average yearly percentage change in unit prices. The performance presented is historic and not guaranteed and should be used as a general guide only. Actual investment performance will depend on growth in the underlying assets, which will be influenced by prevailing market conditions.

Period	Return (p.a)	CPI (p.a)
1 year	-2.6%	2.9%
3 years	7.4%	3.8%
5 years	9.3%	5.3%
10 years	5.7%	7.1%

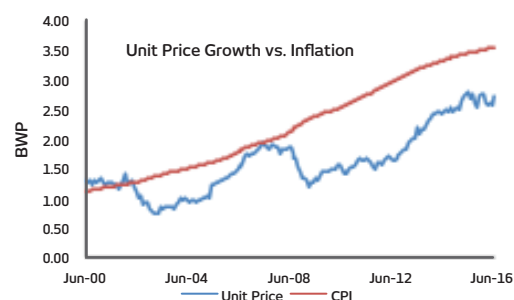
Risk Rating

Conservative	Moderate	Aggressive
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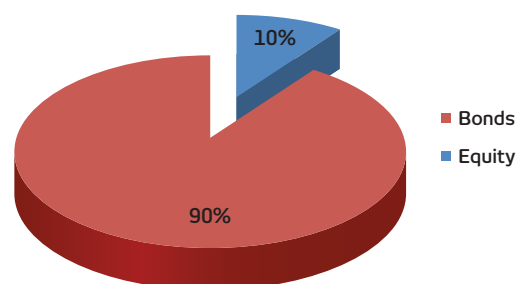
Top 5 Offshore Equities Geographic Allocation



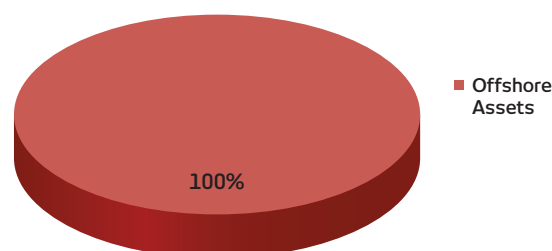
Performance Chart



Asset Allocation



Geographical Asset Allocation



Quarterly Commentary

World Equities

World Equities declined by 1.89% in BWP terms. Underperformance was driven by our overweight exposure to European equities, driven by our financial sector holding whose performance declined largely towards the end of the second quarter. This was on the back of the United Kingdom (UK) vote to leave the European Union.

Global Bonds

Global bonds returned 2.05% in BWP terms.

Market Outlook

The fixed interest market has reflected uncertainties in world economies, with yields falling on the news of Brexit. Despite this uncertainty, we expect that sovereign bond yields will have an upside, although limited. In general, we anticipate that global bonds will continue to exhibit volatility in the short term due to financial repression and fiscal policy uncertainty. We thus maintain our underweight position to global bonds.

As a result of the Brexit, we anticipate that global equities will continue to experience a period of heightened investor risk aversion as well as uncertainty which will drive the markets. Despite this, we believe that there still remains select opportunities and we will continue to focus on fundamentals and attractive valuations in the longer term.

Disclaimer

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Botswana Life

MANAGED RETIREMENT ANNUITY FUND

Fund Fact Sheet as at 30 June 2016

Fund Objective

This is a Growth Retirement Managed Portfolio and the aim is to preserve capital while generating current income and moderate long-term capital growth. Investments are allocated between fixed income securities, combined with domestic and foreign stocks and interest-bearing cash assets, depending upon market conditions. The fund invests funds from the following unit linked insurance policies:

Product code	Product name
URA1	Mompati Retirement Annuity
URA2	Mompati Retirement Annuity-With Life Cover
SPRA	Single Premium Retirement Annuity

Fund Information

- Fund Size: P 990 Million
- Fund Manager: Botswana Insurance Fund Management (BIFM)
- Mar 16 Unit Price: P 47.26
- Jun 16 Unit Price: P 48.57

Fund Return vs. Consumer Price Index (CPI)

The table below shows average yearly percentage change in unit prices. The performance presented is historic and not guaranteed and should be used as a general guide only. Actual investment performance will depend on growth in the underlying assets, which will be influenced by prevailing market conditions.

Period	Return (p.a)	CPI (p.a)
1 year	2.0%	2.9%
3 years	6.8%	3.8%
5 years	7.8%	5.3%
10 years	7.7%	7.1%

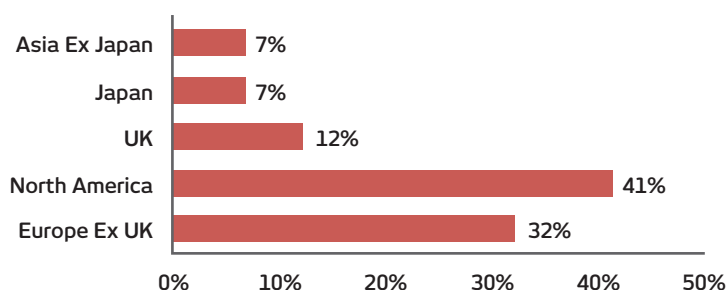
Risk Rating

Conservative	Moderate	Aggressive
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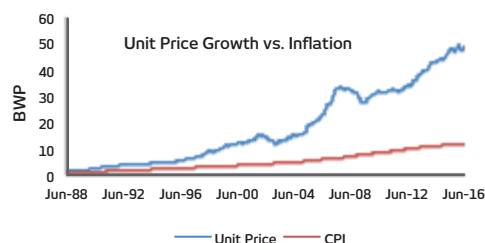
Top 5 Local Equity holdings

Security Name	% of Local Equities
1. FNB Botswana	18%
2. Sefalana	17%
3. Letshego	14%
4. Turnstar	10%
5. Barclays Bank	10%

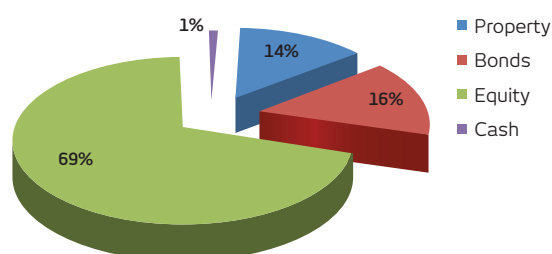
Top 5 Offshore Equities Geographic Allocation



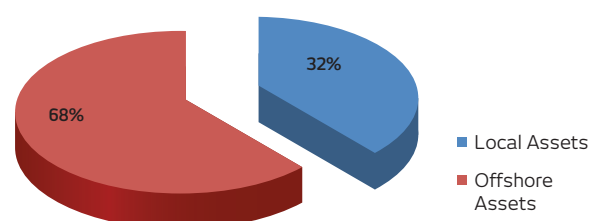
Performance Chart



Asset Allocation



Geographical Asset Allocation



Quarterly Commentary

Local Equities

Local Equities returned 0.81% over the second quarter. Performance was primarily driven by stock selection in the property and financial services sectors.

World Equities

World Equities declined by 1.89% in BWP terms. Underperformance was driven by our overweight exposure to European equities, whose performance declined on the back of the UK vote to leave the European Union.

Local Bonds

Local Bonds returned 1.86%. Performance was due to yield curve positioning, with yields falling more in the short to medium term range than at the long range.

Global Bonds

Global bonds returned 2.05% in BWP terms.

Market Outlook

The fixed interest market has reflected uncertainties in world economies, with yields falling on the news of Brexit. We anticipate that global bonds will continue to exhibit volatility in the short term due to financial repression and fiscal policy uncertainty. We thus maintain our underweight position to global bonds.

As a result of the Brexit, we anticipate that global equities will continue to experience a period of heightened investor risk aversion as well as uncertainty which will drive the markets. Despite this, we believe that there still remains select opportunities and we will continue to focus on fundamentals and attractive valuations in the longer term. With regard to local equities, we currently see significant opportunities in counters that are expanding regionally across various sectors. On the local fixed interest market, we expect monetary policy to be accommodative or supportive of the domestic economy as inflation outlook is favourable and domestic growth prospect looks weak and fragile.

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Botswana Life

UNIVERSAL LIFE MANAGED FUND

Fund Fact Sheet as at 30 June 2016

Fund Objective

This is a Balanced Managed Portfolio and the aim is to preserve capital while generating current income and moderate long-term capital growth. Investments are allocated between fixed income securities, combined with domestic and foreign stocks and interest-bearing cash assets, depending upon market conditions. The fund invests funds from the following unit linked insurance policies:

Product code	Product name
ULM1	Unit Linked Mompoti 1
ULM2	Unit Linked Mompoti 2
ULM5	Special Savings
SPPE	Single Premium Pure Endowment
ULP1	Universal Life Policy
ULP3	Monthusi Step Life Cover
ULK6	Thobo 2016

Fund Information

- Fund Size: P 621 Million
- Fund Manager: Botswana Insurance Fund Management (BIFM)
- Mar 16 Unit Price: P 10.70
- Jun 16 Unit Price: P 10.85

Fund Return vs. Consumer Price Index (CPI)

The table below shows average yearly percentage change in unit prices. The performance presented is historic and not guaranteed and should be used as a general guide only. Actual investment performance will depend on growth in the underlying assets, which will be influenced by prevailing market conditions.

Period	Return (p.a)	CPI (p.a)
1 year	3.5%	2.9%
3 years	6.9%	3.8%
5 years	7.8%	5.3%
10 years	8.2%	7.1%

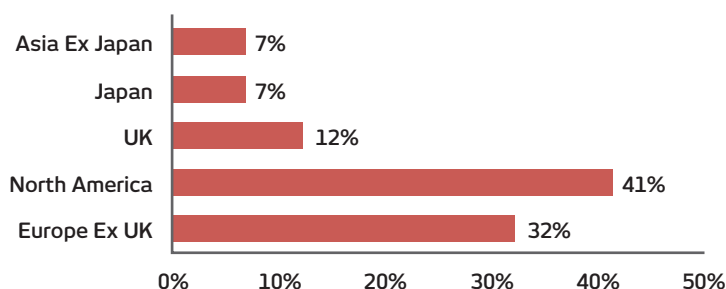
Risk Rating

Conservative	Moderate	Aggressive
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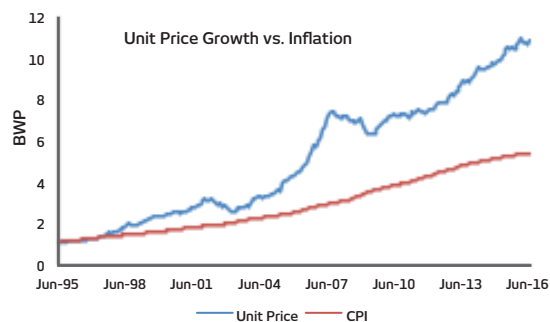
Top 5 Local Equity holdings

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2. FNB Botswana	17%
3. Letshego	14%
4. Turnstar	10%
5. Barclays Bank	10%

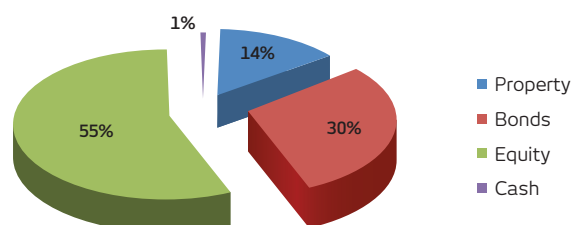
Top 5 Offshore Equities Geographic Allocation



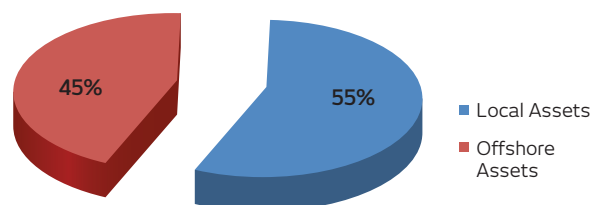
Performance Chart



Asset Allocation



Geographical Asset Allocation



Quarterly Commentary

Local Equities

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World Equities

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Global Bonds

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Market Outlook

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Botswana Life

MOMPATI EDUCATOR FUND

Fund Fact Sheet as at 30 June 2016

Fund Objective

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Product code

Product name

ULM3

Educator Savings

Fund Information

- Fund Size: P 88 Million
- Fund Manager: Botswana Insurance Fund Management (BIFM)
- Mar 16 Unit Price: P 12.40
- Jun 16 Unit Price: P 12.56

Fund Return vs. Consumer Price Index (CPI)

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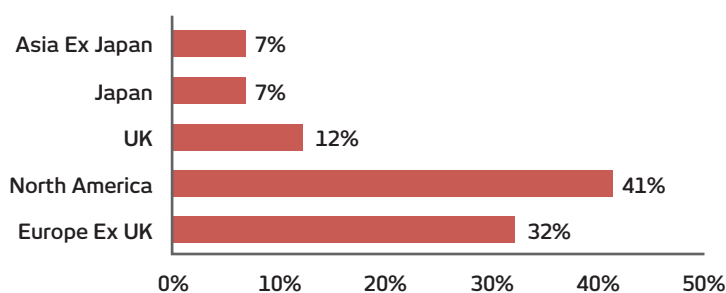
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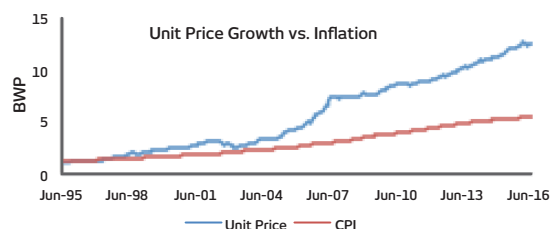
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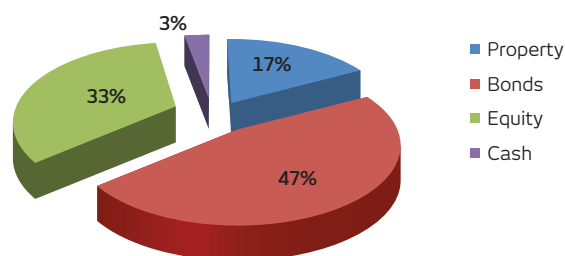
Top 5 Offshore Equities Geographic Allocation



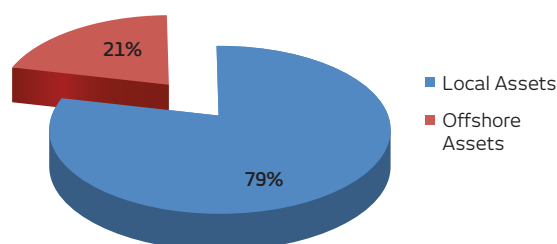
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Asset Allocation



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